Welcome

The growing influence of impact investing.

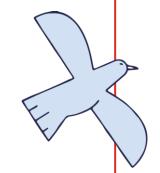












Shamubeel Eaqub

Partner, Sense Partners

Director, Community Finance

Director, Positive Capital – Impact Investments



Our place in the housing crisis

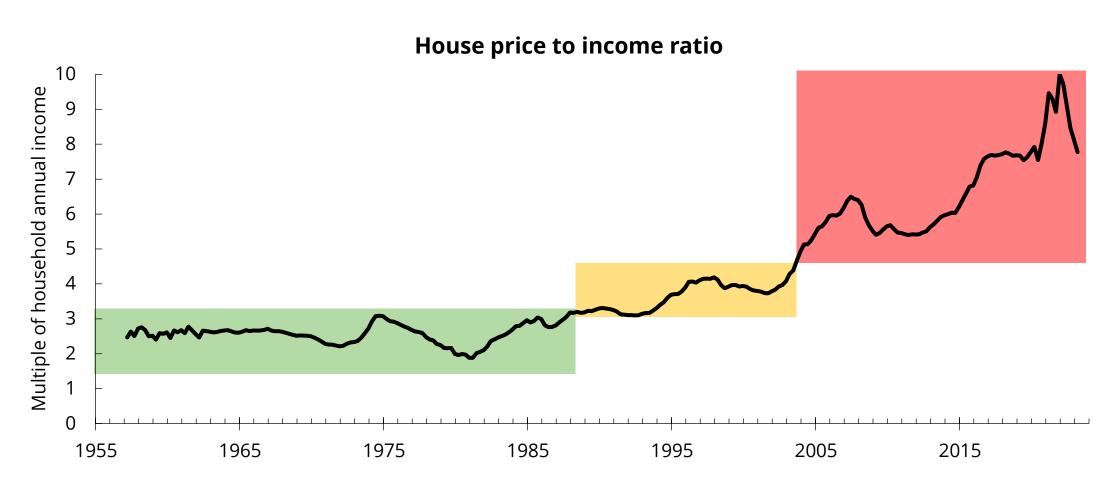
Public Trust: Growing influence of impact investing
11 May 2023

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Housing is unaffordable

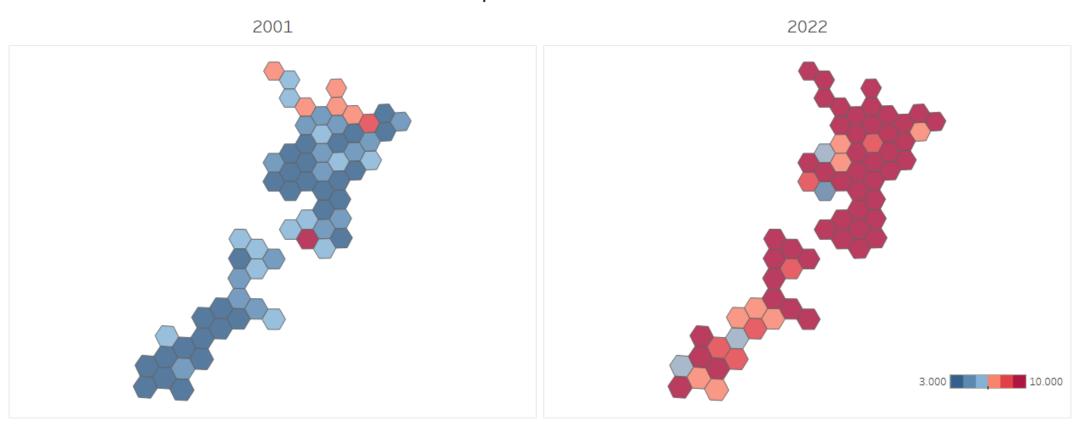




A blight on most of NZ



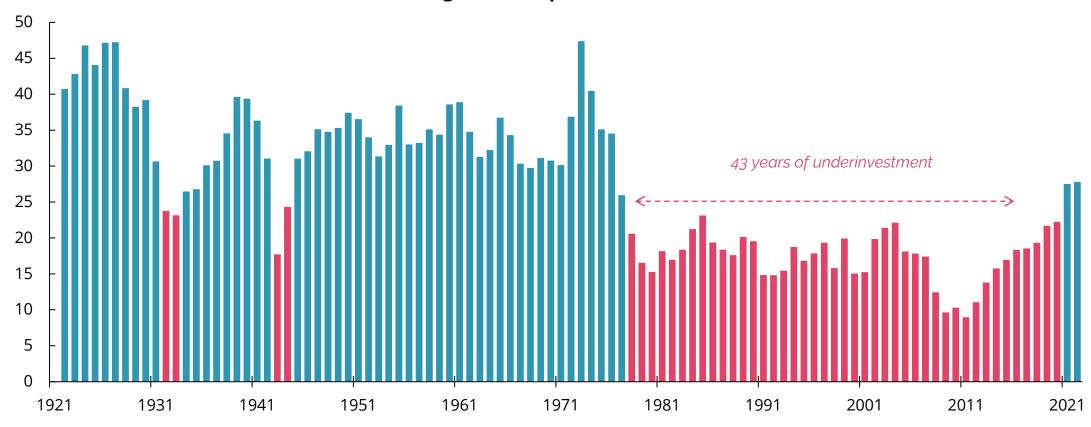
House price to income ratio



Source: REINZ, Statistics NZ, Sense Partners

Decades of neglect, greed & policy failure

Dwelling consents per 1000 households

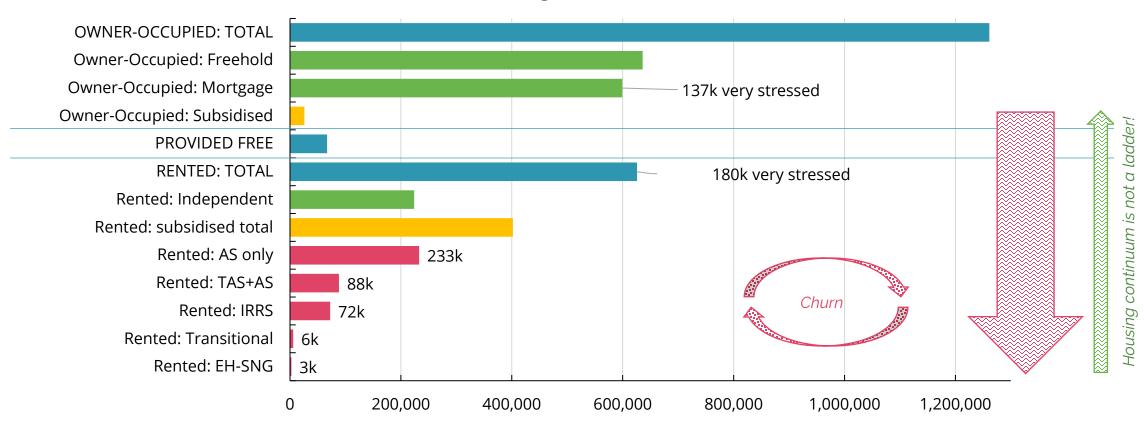


Source: Statistics NZ, Sense Partners

1-in-4 subsidised; continuum a lie



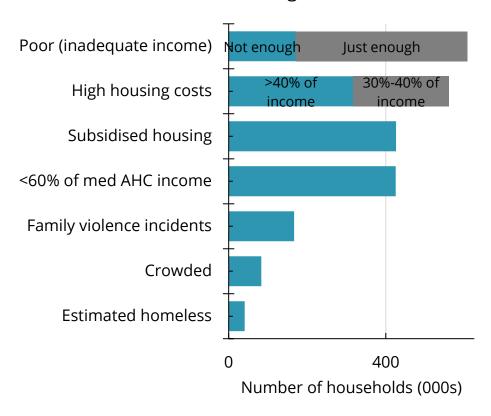
NZ Housing Tenure (2022)



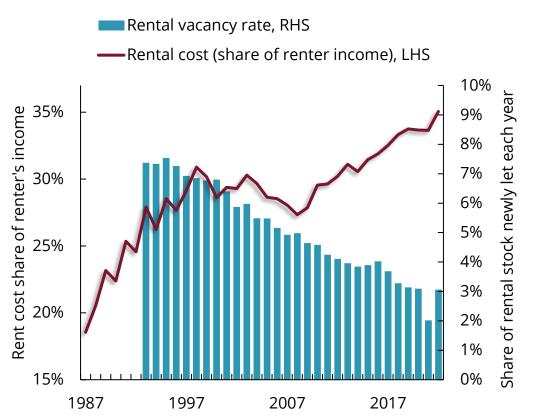
Afflicts 400k+ families



Measures of housing stress



Rental cost & availability

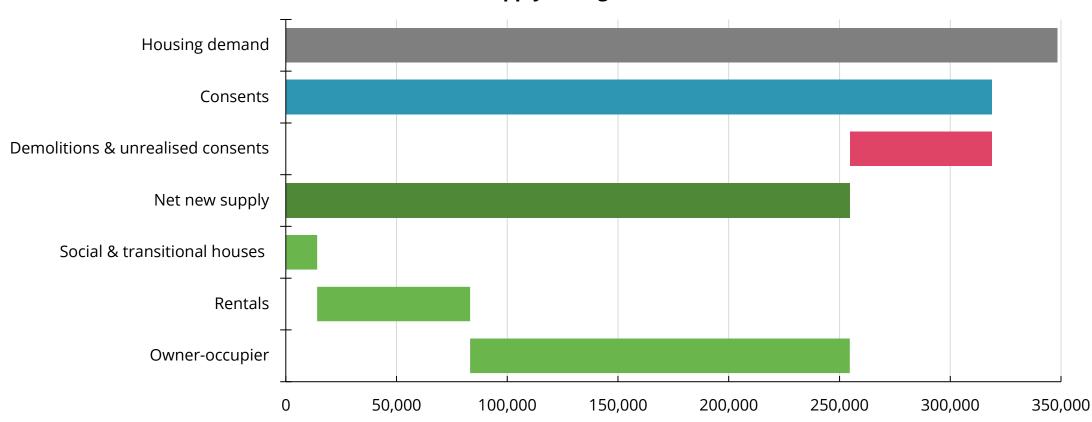


Sources: HUD, MBIE, Statistics NZ, Sense Partners

Not all supply is equal

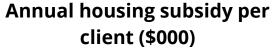


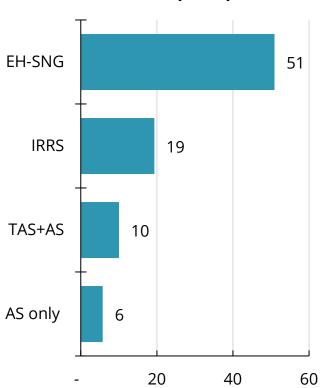
Demand & Supply Change (2012-2022)



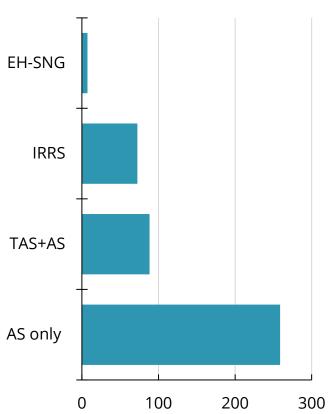
\$4b housing subsidy bill...



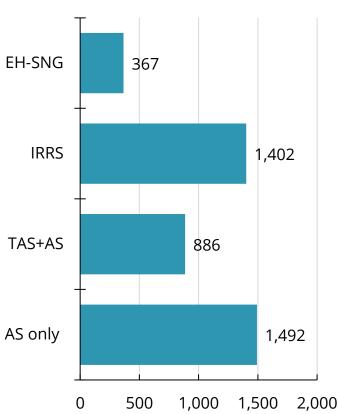




Number of clients (000s)



Expenditure (\$m)

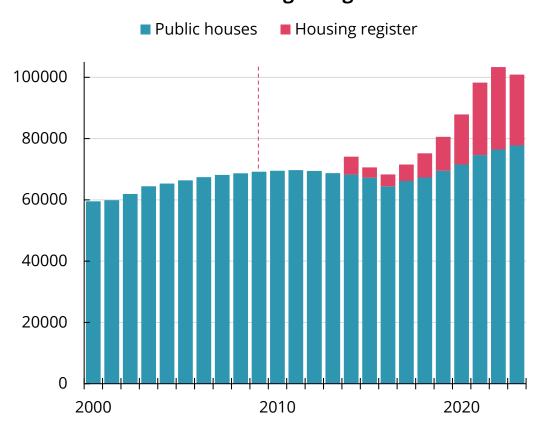


Source: HUD, Sense Partners

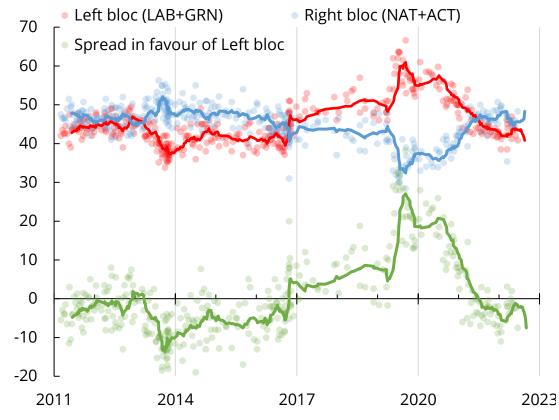
...will get bigger; but constrained



Public housing & Register



NZ Political Polls



Source: Sense Partners compilation from various polls

Source: NZ Treasury, Sense Partners

Finland ends homelessness



- Finland's success is not a matter of luck or the outcome of "quick fixes."
- Rather, it is the result of a sustained, well-resourced national strategy, driven by a "Housing First" approach:
 - Provide homeless with **immediate, independent, permanent housing**, rather than temporary accommodation.
 - **Supply of rentals** to host previously homeless people, by converting some existing shelters into independent apartments or by building new flats by a government agency.
 - **Building flats is key**: otherwise, especially if housing supply is particularly rigid, the funding of rentals can risk driving up rents thus reducing the "bang for the buck" of public spending.

OECD Ecoscope (2021) Finland's Zero Homeless Strategy: Lessons from a success story.

https://oecdecoscope.blog/2021/12/13/finlands-zero-homeless-strategy-lessons-from-a-success-story/

Our place in the housing crisis





Housing market is broken

Expensive

Insufficient

Unmatched



Need to fix supply

Land

Infrastructure

Home across continuum (social + retained affordable rentals)



Policies are changing

Not fast enough

Not joined up enough



What's needed

Courageous capital

Speed.

Thank You.



